

# TENTATIVE NOTICE OF CONTRACT AWARD

**Bureau of Purchasing**  
Andrew Trombley  
Chief Procurement Officer  
(518) 436-3160

|                    |  |                 |            |
|--------------------|--|-----------------|------------|
| IFB Number:        | 25075-801.09   | Date:           | 05/05/2026 |
| Commodity Title:   | Aluminum Sheet Blanks  | Group #:        | 801.09     |
| Payment Terms:     | Net 30, FOB Delivered Destination, Freight prepaid   | IFB Issue Date: | 03/05/2026 |
| Price Adjustments: | The price is subject to increase or decrease after the initial three-month period of the contract and every three months thereafter, within the contract period. (see price adjustment section for additional information) |                 |            |
| Contract Period:   | Date of Contract Award through August 31, 2030   |                 |            |
| Contact Name:      | John Powers, Contract Management Specialist 1  |                 |            |
| Phone, Email:      | (518) 436-3088, john.w.powers@thruway.ny.gov   |                 |            |

No items or services are to be shipped or performed until receipt of an official Purchase Order from the Authority.

Contract items or services which do not comply with specifications, perform unsatisfactorily, or are not delivered, must be reported immediately in writing to the Director of Purchasing.

The U.S. Department of Labor’s Hazard Communication Standard (HCS) requires chemical manufacturer, distributor, or importers to provide Safety Data Sheets (SDS) to communicate the hazards of hazardous chemical products. If this contract utilizes any product requiring the submission of an SDS, it should be sent to the attention of Labor Relations and Employee Safety to the address at the top of this page.

**THIS IS A TENTATIVE AWARD AND IS NOT VALID, EFFECTIVE OR BINDING UNTIL IT HAS RECEIVED ALL NECESSARY APPROVALS.**

| Contract # | Contractor  | Contractor Address                         | Contact Info   |
|------------|---|--|--|
| Tentative  | National Highway Products, Inc.<br>FEIN: 93-1607060 | 301 Riverside Drive<br>Millville, NJ 08332 | Stacia Green, Vice President<br>856-692-7572<br><a href="mailto:stacia@nationalhighway.com">stacia@nationalhighway.com</a> |

**PRICING**

| <u>Item No.</u>  | <u>Thruway Part No.</u> | <u>Est. Annual Qty<sup>2</sup></u> | <u>Unit Price</u> | <u>Total Price</u> |
|--|-------------------------|------------------------------------|-------------------|--------------------|
| <b>ITEM 1</b>  |                         |                                    |                   |                    |
| BLANK, SIGN CHROMATE CONVERSION COATED CLASS-2 ALUMINUM ALLOY 5052-H38 30" X 30" | 95-60-00-03             | 150                                | \$29.31           | \$4,396.50         |
| Tariff Charge (if applicable) <sup>1</sup>                                       |                         | 150                                | \$ N/A            | \$ N/A             |
| <b>ITEM 2</b>  |                         |                                    |                   |                    |
| BLANK, SIGN CHROMATE CONVERSION COATED CLASS-2 ALUMINUM ALLOY 5052-H38 36" X 36" | 95-60-00-09             | 200                                | \$42.21           | \$8,442.00         |
| Tariff Charge (if applicable) <sup>1</sup>                                       |                         | 200                                | \$ N/A            | \$ N/A             |
| <b>ITEM 3</b>  |                         |                                    |                   |                    |
| BLANK, SIGN CHROMATE CONVERSION COATED CLASS-2 ALUMINUM ALLOY 5052-H38 24" X 48" | 95-60-00-19             | 300                                | \$37.52           | \$11,256.00        |
| Tariff Charge (if applicable) <sup>1</sup>                                       |                         | 300                                | \$ N/A            | \$ N/A             |
| <b>ITEM 4</b>  |                         |                                    |                   |                    |
| BLANK, SIGN CHROMATE CONVERSION COATED CLASS-2 ALUMINUM ALLOY 5052-H38 18" X 30" | 95-60-00-31             | 150                                | \$17.58           | \$2,637.00         |
| Tariff Charge (if applicable) <sup>1</sup>                                       |                         | e150                               | \$ N/A            | \$ N/A             |
| <b>ITEM 5</b>  |                         |                                    |                   |                    |
| BLANK, SIGN CHROMATE CONVERSION COATED CLASS-2 ALUMINUM ALLOY 5052-H38 12" X 24" | 95-60-00-50             | 100                                | \$9.38            | \$938.00           |
| Tariff Charge (if applicable) <sup>1</sup>                                       |                         | 100                                | \$ N/A            | \$ N/A             |
| <b>ITEM 6</b>  |                         |                                    |                   |                    |
| BLANK, SIGN CHROMATE CONVERSION COATED CLASS-2 ALUMINUM ALLOY 5052-H38 12" X 36" | 95-60-00-51             | 150                                | \$14.07           | \$2,110.50         |
| Tariff Charge (if applicable) <sup>1</sup>                                       |                         | 150                                | \$ N/A            | \$ N/A             |
| <b>ITEM 7</b>  |                         |                                    |                   |                    |
| BLANK, SIGN CHROMATE CONVERSION COATED CLASS-2 ALUMINUM ALLOY 5052-H38 12" X 48" | 95-60-00-52             | 300                                | \$18.76           | \$5,628.00         |
| Tariff Charge (if applicable) <sup>1</sup>                                       |                         | 300                                | \$ N/A            | \$ N/A             |

| <u>Item No.</u>  | <u>Thruway Part No.</u> | <u>Est. Annual Qty<sup>2</sup></u> | <u>Unit Price</u> | <u>Total Price</u> |
|--|-------------------------|------------------------------------|-------------------|--------------------|
| <b>ITEM 8</b>  |                         |                                    |                   |                    |
| BLANK, SIGN CHROMATE CONVERSION COATED CLASS-2 ALUMINUM ALLOY 5052-H38 12" X 60" | 95-60-00-53             | 100                                | \$23.45           | \$2,345.00         |
| Tariff Charge (if applicable) <sup>1</sup>                                       |                         | 100                                | \$ N/A            | \$ N/A             |
| <b>ITEM 9</b>  |                         |                                    |                   |                    |
| BLANK, SIGN CHROMATE CONVERSION COATED CLASS-2 ALUMINUM ALLOY 5052-H38 8" X 14"  | 95-60-00-59             | 300                                | \$4.42            | \$1,326.00         |
| Tariff Charge (if applicable) <sup>1</sup>                                       |                         | 300                                | \$ N/A            | \$ N/A             |
| <b>ITEM 10</b>   |                         |                                    |                   |                    |
| BLANK, SIGN CHROMATE CONVERSION COATED CLASS-2 ALUMINUM ALLOY 5052-H38 18" X 54" | 95-60-00-87             | 100                                | \$31.66           | \$3,166.00         |
| Tariff Charge (if applicable) <sup>1</sup>                                       |                         | 100                                | \$ N/A            | \$ N/A             |

**TOTAL BID (total of items 1 through 10): \$42,245.00**

**DELIVERY**

Guaranteed delivery and installation after receipt of order: 45-60 calendar days.

**DELIVERY LOCATIONS**

Items specified shall be delivered and installed at the following locations:

Item 1  
 NYS Thruway Authority  
 NYS Thruway Authority Central Sign Shop  
 Interchange 23, Route 9W  
 Albany, NY 12209

Deliveries are accepted from 8:00 a.m. to 12:00 noon and from 12:30 to 3:00 p.m. daily, except Saturdays, Sundays and Holidays. Vendor to give 24-hour prior notice of delivery.

**CONTACTS**

|   |   |
|---|---|
| Contact to expedite contract orders:  | Emergency/After-Hours/Weekends/Holidays contact:  |
| Name: Stacia Green<br>Title: Vice President<br>Phone: 856-692-7572<br>Email: <a href="mailto:stacia@nationalhighway.com">stacia@nationalhighway.com</a> | Name: Robert M. Green<br>Title: President<br>Phone: 856-692-7572<br>Email: <a href="mailto:robert@nationalhighway.com">robert@nationalhighway.com</a> |

## **PRICE ADJUSTMENTS**

The price is subject to increase or decrease after the initial three-month period of the contract and every three months thereafter, within the contract period.

The price adjustment (up or down) will be based on the percentage movement since the month prior to when the contract commences, evident in the low-end closing price for **S&P Global - Platt's MW US Transaction** guide ("S&P Global") for unalloyed aluminum ingot, as published on the last Friday of each three-month period in the S&P Global publication. In addition, the price increase shall not exceed 15% for each 3-month period.

On the first business day immediately following the last Friday of the three-month period, the resultant contractor will be required to submit to the Director of Purchasing, by fax or e-mail, a copy of the S&P Global Platt's MW US Transaction page(s) showing the relevant Platt's MW US Transaction closing prices posted in the publication.

Payment price will be for the period in which the order is received.

### **Implementation of Price Adjustment**

Price adjustments will be calculated as the difference between the low-end base closing price (cents per pound), as published on the last Friday of the month prior to when the contract commences, and the low-end closing price for the same unalloyed aluminum ingot (cents per pound) for each three-month period thereafter.

Note: If the publisher merely changes the title, or renames the aluminum price guide, it will be considered the same guide and therefore, it will continue to guide price adjustments.

Note: In the event the above market pricing is abandoned by S&P Global, or is otherwise unavailable, an alternate benchmark will be used and the resulting difference, if any, in the cents per pound price shall be applied to the net prices as shown in the following example with the adjusted net prices to be effective for the immediate ensuing three-month period.

Example (All Fictitious Figures):

- Base closing price (Cents per Pound)
- On Friday Prior to Contract Start Month: 114.83¢ (low-end of sample range: 114.83¢-114.93¢)
- Cents per Pound closing price, On Friday Prior to Three Months After Contract Start Month: 120.65 (low-end of sample range: 120.65¢-120.75¢)
- Cents Difference: +5.82¢
- Percent Difference: +5.068% (5.82¢ divided by 114.83¢ = 0.050683 times 100 = 5.06836, then rounded to the nearest third decimal point)
- Initial (Awarded) Contract Price: \$159.00/CWT
- Adjusted Contract Price for the Upcoming 3-Month Period:
- \$167.06 (\$159.00 times 5.068% = \$8.05812 plus \$159.00 = \$167.05812, then rounded to the nearest penny)

Upward or downward adjustment in net prices shall be effective for orders placed on or after the adjustment period.

Example: Contract Period is May 1 through April 30. Initial three-month period is May 1 through July 31. Price adjustments would be effective August 1 through October 31; November 1 through January 31; February 1 through April 30; then May 1 through July 31 and repeat the cycle for all succeeding years.

If there is no price adjustment to be made on any given three-month date, the current contract prices will remain in effect until such time as there is a valid price adjustment. No price adjustment will be retroactive to any order other than as set forth in this Price Adjustment clause.