



KATHY HOCHUL
Governor

ROBERT L. MEGNA
Chair

FRANK G. HOARE, ESQ.
Executive Director

TENTATIVE NOTICE OF CONTRACT AWARD

Bureau of Purchasing
Andrew Trombley
Chief Procurement Officer
(518) 436-3160

IFB Number:	25058-192.46	Date:	05/14/2026
Commodity Title:	Potassium Acetate Runway Deicer	Group #:	192.46
Payment Terms:	FOB delivered destination, freight prepaid and add	IFB Issue Date:	03/24/2026
Price Adjustments:	Prices shall remain firm for the first year of the contract. On the first anniversary of the Notice of Contract award and annually thereafter, the Contractor shall have the option to request a price adjustment. PPI Series ID: WPU061 (see price adjustment section)		
Contract Period:	June 1, 2026, through May 31, 2031		
Contact Name:	John Powers, Contract Management Specialist 1		
Phone, Email:	(518) 436-3088, john.w.powers@thruway.ny.gov		

No items or services are to be shipped or performed until receipt of an official Purchase Order from the Authority.

Contract items or services which do not comply with specifications, perform unsatisfactorily, or are not delivered, must be reported immediately in writing to the Director of Purchasing.

The U.S. Department of Labor’s Hazard Communication Standard (HCS) requires chemical manufacturer, distributor, or importers to provide Safety Data Sheets (SDS) to communicate the hazards of hazardous chemical products. If this contract utilizes any product requiring the submission of an SDS, it should be sent to the attention of Labor Relations and Employee Safety to the address at the top of this page.

THIS IS A TENTATIVE AWARD AND IS NOT VALID, EFFECTIVE OR BINDING UNTIL IT HAS RECEIVED ALL NECESSARY APPROVALS.

Contract #	Contractor	Contractor Address	Contact Info
Tentative	Seneca Mineral Company FEIN: 27-0185002	8431 Edinboro Road Erie, PA 16509	Denise L. Shollenberger President 814-476-0076 lori@senecamineral.com

PRICING

<u>Item No. 1</u>	<u>Estimated Quantities¹</u>	<u>Unit of Measure</u>	<u>Unit Price</u>	<u>Total Price (Year 1)</u>
50% Potassium Acetate Liquid Runway Deicer (as per specifications)	3,025	Gallon	\$9.36	\$28,314.00
Tariff Charge (if applicable) ¹		Each	N/A	N/A

TOTAL BID FOR ALL ITEMS: \$28,314.00

¹ The quantities are estimated. The Authority reserves the right to increase or decrease quantities during the contract period.

PRICE ADJUSTMENTS

Prices shall remain firm for the first year of the contract.

On the first anniversary of the Notice of Contract award and annually thereafter, the Contractor shall have the option to request a price adjustment.

To exercise such option, the Contractor must notify the Authority's Bureau of Purchasing in writing at least 60 days prior to the Anniversary date of the Notice of Award.

Adjustments are to be made based on the following:

Producer Price Index
Insert Index: Chemicals and allied products: Industrial Products
Series ID: WPU061
[Bureau of Labor Statistics Data](#)

Contractor has the sole responsibility to submit to the Authority a rate adjustment request which must include a copy of the index or other supporting documentation necessary to support the request. Price adjustment will be based on actual PPI increase, or a maximum of 3%, whichever is less. Price increases shall be effective upon final approval by the Authority.

If prices for the contract are based on a discount from a specific Price List, prices will be adjusted as necessary based on the publication of new price lists, however, the discount in the original bid will remain firm.

DELIVERY

Guaranteed delivery and installation after receipt of order: 7 calendar days.

DELIVERY LOCATIONS

Items specified shall be delivered and installed at the following locations:

NYS Thruway Authority
200 Southern Blvd.
Albany NY 12209

Deliveries are accepted from 8:00 a.m. to 12:00 noon and from 12:30 to 3:00 p.m. daily, except Saturdays, Sundays and Holidays. Vendor to give 24-hour prior notice of delivery.

CONTACTS

Contact to expedite contract orders:	Emergency/After-Hours/Weekends/Holidays contact:
Name: Denise L. Shollenberger Title: President Phone: 814-476-0076 Email: lori@senecamineral.com	Name: Marley Shollenberger Title: General Manager Phone: 814-572-8143 Email: marlay@senecamineral.com